

# CERTIFICATE IN MANUFACTURING LEADERSHIP



The Council of Industry is offering the Certificate in Manufacturing Leadership Program online this Fall. All classes run from 8:30am - 12:30pm with breaks provided. You can register for the entire program or specific classes. Register quickly to save your seat!

## COURSES OFFERED

- Fundamentals of Leadership - **SEPT 8,9,16**
- Problem Solving & Decision Making - **SEPT 22,23**
- Human Resource Management Issues - **OCT 6,7**
- Business Communication - **OCT 20, 21**
- Environmental Safety & Health Essentials - **NOV 4,5**
- Making a Profit in Manufacturing - **NOV 17,18**
- Best Practices & Continuous Improvement - **DEC 1,2**
- Positive Discipline & Motivation - **DEC 8,9**
- Graduation - **DEC 15**

## PROGRAM COST

### ENTIRE PROGRAM

Single Member: \$1,600  
Two or More Members: \$1,500 each  
Single Non-Member: \$2,600

### ONE DAY COURSE

Single Member: \$200  
Two or More Members: \$175 each  
Single Non-Member: \$375

### FUNDAMENTALS OF LEADERSHIP

Single Member: \$400  
Two or More Members: \$350 each  
Single Non-Member: \$700

Are you interested in one of more of these trainings?

Contact us at [training@councilofindustry.org](mailto:training@councilofindustry.org) or call (845) 565-1355

Online registration is available on our website at  
[www.councilofindustry.org/training](http://www.councilofindustry.org/training)

**Webcam &  
Audio  
Required**

## Fundamentals of Leadership

This class takes managers and supervisors on a two-day journey that begins with a discussion of great leaders and the characteristics they demonstrate. This discussion sets the stage for a program that allows participants to identify their own individual leadership style and gain tools and techniques to make their personal strengths most effective.

## Human Resource Management Issues

This class identifies and explains key legal issues that a manager may have to address in the workplace today. It helps current and future managers realize their responsibility to understand and enforce the employment laws that speak to these issues and minimize their chances of ending up in court.

## Environmental Safety & Health Essentials

The Council of Industry offers this course to provide front-line supervisors with Environmental, Health and Safety (EHS) essentials applicable at most manufacturing operations. This core course reviews safety and environmental regulations which all managers should understand to better monitor and manage facility risks, hazards, and environmental and safety obligations.

## Best Practices & Continuous Improvement

In this workshop you will learn the concepts of continuous improvement and the methods used to identify and prioritize problem areas. You will use some of the basic tools used to benchmark, develop and implement quality and productivity improvements.

## Problem Solving & Decision Making

In today's fast-paced business climate, knowing how to solve problems and make decisions efficiently and effectively is highly important. There are many ways to go about solving a problem or making a decision, but if people in an organization can learn common strategies and procedures for problem solving and

## Business Communication

Effective Business Communication is designed to enhance individual ability to effectively communicate information to others within a company. Course content relates directly to supervisory relationships, co-worker dynamics, customer contact and dealing with managers.

## Making a Profit in Manufacturing

Through case studies and examples participants will learn how a manufacturer can use financial ratios and other measures of financial performance to monitor its operations, effectively reduce risk, and maximize return.

## Positive Motivation & Discipline

This class combines two topics for an interesting perspective on leadership; employee motivation and discipline. The foundation for effective supervisory relationships is understanding what motivates employees. Understanding motivation and building a strong relationship makes coaching conversations easier and more successful.

