

Certificate in Manufacturing Leadership at Westchester Community College

The Council of Industry is offering the Certificate in Manufacturing Leadership Program at WCC this fall. All classes are full day and run from 9:00 am – 4:30 pm with lunch provided. You can register for the entire program or just a class or two. Pricing is on the back of this sheet. Register and pay by July 31st to receive a discount, contact us for details.

Are you interested in one or more of these trainings or the entire certificate program?

Contact us at training@councilofindustry.org or call (845) 565-1355. [Online registration](#) is available on our website www.councilofindustry.org.



Sept. 18 & 25 Fundamentals of Leadership

This session takes managers and supervisors on a two day journey that begins with a discussion of the difference between leadership and management. This discussion sets the stage for a program that allows participants to identify their own leadership style and gain tools and techniques to make their individual strengths most effective. Attendees complete the DiSC Classic Profile, a non judgmental personality tool for understanding their behaviors as a leader. Leaders use this knowledge to understand behavior across four primary dimensions.

Oct. 2 Best Practices & Continuous Improvement

In this workshop you will learn the concepts of continuous improvement and the methods used to identify and prioritize problem areas. You will use some of the basic tools used to benchmark, develop and implement quality and productivity improvements.

Oct. 16 Problem Solving & Decision Making

In today's fast-paced business climate, knowing how to solve problems and make decisions efficiently and effectively is highly important. There are many ways to go about solving a problem or making a decision, but if people in an organization can learn common strategies and procedures for problem solving and decision-making, then they can learn to work together collaboratively in facing the challenges of their organization.

Oct. 30 Making a Profit in Manufacturing

Through case studies and examples participants will learn how a manufacturer can use financial ratios and other measures of financial performance to monitor its operations, effectively reduce risk, and maximize return. Topics of discussion will include understanding basic financial statements such as the balance sheet and income statement. We will also learn key performance ratios and how to apply them.



Nov. 6 Human Resource Management Issues

This class identifies and explains key legal issues that a manager may have to address in the workplace today. It helps current and future managers realize their responsibility to understand and enforce the employment laws that speak to these issues which can minimize their chances of ending up in court.



Nov. 20 Environment, Safety & Health Essentials

The Council of Industry offers this course to provide frontline supervisors with Environmental, Health and Safety (EHS) essentials applicable at most manufacturing operations. This core course reviews safety and environmental regulations which all managers should understand to better monitor and manage facility risk, hazards, and environmental and safety obligations.

Dec. 4 Positive Motivation & Discipline

Positive Motivation and Discipline is a full day course that expands your managerial range to its fullest potential and gets your employees motivated to do the job at hand. The information presented includes understanding your role and the impact you have on your most difficult employee, the art of positive feedback, rewards and recognition, techniques and counseling and general performance improvement techniques.

PROGRAM COST

One Day Course

Single Member: \$200.00 EB Discount \$185
Two or More From Same Company: \$175.00 each
EB Discount \$160 each
Single Non-Member: \$375.00

Fundamentals of Leadership (2 day class)

Single Member: \$400.00 EB Discount \$370
Two or More From Same Company: \$350.00 each
EB Discount \$320 each
Single Non-Member: \$700.00

Early Bird Discount

Register and pay by July 31st and receive the EB discount.

Entire Program

Single Member: \$1,450 EB Discount \$1375
Two or More From Same Company: \$1,275 each
EB Discount \$1275 each
Single Non-Member: \$2,875
Two or more from the same company
(non-members) \$2,325

Visit our website for complete course descriptions and more information

Register online at www.councilofindustry.org

or email training@councilofindustry.org

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