

Member Profile

Member Profile: Package Pavement Company, Inc.

Year founded: 1951

Number of employees: 140

Location: Stormville, NY

Products: Premier supplier of packaged blacktop, concrete mixes, and custom products including QUIKRETE® Cement products and SPECMIX® Bulk mortar systems.

Website: www.packagepavement.com



When you think of concrete, you think of something solid, sturdy, a reliable foundation perhaps. These are some of the same adjectives you could use to describe Package Pavement Company, Inc. For the past fifty eight years Package Pavement has delivered the blacktop patch that Walter Doherty started the company with and they have also expanded to include a variety of products, including QUIKRETE® and SPECMIX®. They still make mixes that a home owner can use but they are also making specialty products being used in the new Yankee Stadium and the Freedom Tower in New York City. The core concepts that Package Pavement was founded on, “produce the highest quality material and serve each customer with the collective goal of exceeding their expectations” continue to be maintained.

Package Pavement Company, Inc. is a family owned and operated business that was started in 1951 when Walter Doherty, a chemist, saw there was a need to fill potholes in the streets and in homeowners newly paved driveways. He developed a blacktop patch material which would remain soft and easy to handle until it was exposed to air and compacted. Later he developed an asphalt plug to fill drill holes made by gas companies to sniff out gas leaks. Thus Package Pavement began and these products were the core of Package Pavements sales throughout the 50's, 60's and 70's.

In 1981, Package Pavement became a licensed QUIKRETE® manufacturer and in the 1990's a licensed SPECMIX® manufacturer. These lines have greatly expanded the products and services Package Pavement is able to offer customers today. QUIKRETE® products, a wide variety of mixes for homeowners to choose from, can be found in many local hardware and mason supply yards as well as larger ones like Lowe's. SPECMIX® is

geared toward contractors; an order can be as little as three pallets or as much as you need to do the job. These specification mortars, grouts and stuccos allow contractors to customize the color and texture of the material. The SPECMIX® line has had continued growth year after year. Package Pavement products have been used by local homeowners as well as to renovate historical buildings at such prestigious places as West Point, RPI and Yale.

In addition to the above mentioned lines Package Pavement added the Stormville Oil Division of the company in 1992. It is a small home heating oil distributor and with full residential repair service.

Even with the success of their specialty lines, Package Pavement still faces challenges; the high cost of fuel this past year was one such challenge. Another more consistent obstacle Package Pavement deals with, year in and year out, is raw material sourcing. In order to meet LEED (Leadership in Energy and Environmental Design) certifications, there are limits to how far a component has traveled before being used. As local mining permits become harder and harder to obtain, Package Pavement has to look to different

areas to source the raw materials they use. Hydrated lime comes from Wisconsin and much of the sand and gravel they use comes from Long Island, Connecticut and the Adirondacks. Longer distances cause higher prices and more pollution. Package Pavement is dedicated to using the highest quality material available for their products from the closest source.

The final and most important ingredient in the Package Pavement mix is their dedication to customer service. Darren Doherty, President and grandson of the founder, said that customers will come up to him on the street and tell him how glad they are that they can always count on Package Pavement for special orders or just to have the courtesy to call if a driver is running late. The customer is the focus of this company and Package Pavement is willing to go the extra mile for them.



The blacktop patch that started it all being is still a part of the Package Pavement line.