



Member Profile

Member Profile: Ultra Seal Corporation and Ultra Tab Laboratories

Year Founded: 1976

Location: New Paltz, and Highland, NY

Products: provide contract manufacturing and packaging services for companies engaged in the industrial first aid, health care, nutritional, food, and health and beauty markets.

Website: www.ultra-seal.com

When Dennis Borrello founded Ultra Seal Corporation back in 1976, the company's main objective was packaging food products in single serve flexible pouches. The equipment used was largely designed and built in-house. Over the years, the business has evolved to incorporate other types of packaging. Blister cards, tubes, and bottles, in sizes ranging from a single serving or dose, to larger institutional packages, are examples of the products manufactured by Ultra Seal.



As the packaging business grew, it became apparent that the best way to provide superior service to customers was to have the capability to manufacture as well as package their products. To that end, Ultra Tab Labs was started in 1996 to make

OTC (Over-the-Counter) tablets and antibiotic ointments for the Industrial First Aid market. Shortly thereafter, Ultra Tab Labs started making prescription drugs, and today Ultra Tab manufactures pharmaceutical, nutritional, and health care products in the form of tablets, capsules, liquids, gels, creams, ointments, and powders.

Ultra Tab and Ultra Seal cater to a wide range of customers, from small start-up companies to Fortune 100 Corporations. Ultra Seal's own pharmaceutical and healthcare products are manufactured and packaged in Highland and New Paltz. They are then distributed throughout North America and in Puerto Rico under private label



care products.

In addition to producing and packaging their own products, Ultra Seal manufactures and packages a wide variety of consumer health care products on a confidential contract basis. These products are sold nationally through chain drug stores like CVS, Walgreen's and Rite Aid, as well as through mass retailers like Wal-Mart and Target.

Among contract manufacturers and packagers, there are key areas where Ultra Seal and Ultra Tab stand out from their competitors. They have the ability to both manufacture and package products and can offer a complete turnkey service to customers, including sourcing raw materials and packaging design. Ultra Seal and Ultra Tab can work with almost all product and packaging formats. They can produce solid dose, liquids, powders, gels, creams, and ointments. In packaging they can do all types of flexible packaging, plus bottles, blisters and tubes. Finally, they have in-house machine design and tooling capability which allows Ultra Seal to design or modify equipment as necessary to provide custom solutions to meet client's packaging needs. This has allowed them to produce a number of custom solutions, such as:

- Unique die cut sample packets in custom shapes and sizes.
- A "paper bottle" for single doses of cough syrups and liquid antacid.
- A nitrogen flush system for preserving single serve packets of nutritional supplements.

With the continual innovation and consistent dedication to providing the answer to their customer's requests, it is no surprise that Ultra Seal Corporation and Ultra Tab Laboratories have a bright future ahead of them.



or as the Ultra Seal brand. Such products include aspirin, acetaminophen, and ibuprofen tablets, as well as cough syrups, antibiotic ointments, and skin

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