



The Council of Industry Newsletter

June 2018 Volume 23 Issue 5

Congratulations to the 2018 Manufacturing Champions

The Council of Industry, the manufacturing association of the Hudson Valley, proudly recognized their 2018 Manufacturing Champion Award recipients on Friday, June 1st at a breakfast held in their honor. The awards recognize individuals and organizations who have worked to strengthen and build the manufacturing sector in the Hudson Valley community.

This year's recipients are VITS International President, Deirdre Ryder (Private Sector Champion), Tom Sipos - host of WKIP Radio's



Hudson Valley Focus Live (Public Sector Champion), Kenneth Marshall, Teacher at Pine Bush High School (Educator Champion) and The School of Science and Engineering at SUNY New Paltz (Supporting Organization Award).

Deirdre Ryder, President and owner of VITS International since 2012 has helped steer that company on a path to growth and prosperity. VITS is a leading supplier of variable repeat sheeting & finishing systems for the printing, packaging, digital and converting industries. Under her leadership, VITS has invested in US Manufacturing operation and become a worldwide leader in the industry.

No public figure in the region is more passionate about Hudson Valley manufacturing than Tom Sipos. As host of the popular talk radio show, Hudson Valley Focus Live, Tom has relentlessly called attention to the important role manufacturing plays in our regional economy. In particular, he has been a longtime vocal supporter of career and technical education and the good jobs CTE can lead to in manufacturing.

Pine Bush High School teacher Kenneth Marshall has been a proponent of STEM education in the Pine Bush Central School District for 10+ years. He leads the schools unique Excelsior Engineering program and is currently leading the effort to make Pine Bush a PRIME High school in conjunction with the Society of Manufacturing Engineers and local manufacturers.

The School of Science and Engineering at SUNY New Paltz is an important strategic educational partner for Council of Industry members. For decades, the school has provided the Hudson Valley with well educated, highly capable electrical and computer

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The 2018 Manufacturing Champions from L- R: Tom Sipos, WKIP host of Hudson Valley Focus Live; Dan Freedman, Dean, The School of Science and Engineering at SUNY New Paltz; Kenneth Marshall, Teacher at Pine Bush High School; Deirdre Ryder, President and owner of VITS International.

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FOLLOW US ON

Regulatory Refresher Training this Fall

DOT HAZARDOUS MATERIALS

Dates: September 13, 2018*
Time: 8:30 am—12:30 pm
Location: TBD
Cost: \$120 single member, or \$110 each 2 or more from same company

The DOT Hazardous Materials training will address the following topics: Overview of Hazardous Materials regulations, Definition of Hazardous Material, How to properly name a Hazardous Material, How to package, label and prepare manifest for Hazardous Materials emergency Response. Who should attend the training? DOT regulation 49 CFR 172.700 requires that all “hazmat employees” be trained or re-trained every 3 years. “Hazmat employees” include anyone who labels, marks, loads/unloads, prepares shipping papers or transports hazardous materials by road, water, rail or air.

**Dates and locations are subject to change based on availability.*

RCRA HAZARDOUS WASTE

Dates: September 27, 2018*
Time: 8:30 am—12:30 pm
Location: TBD
Cost: \$120 single member or \$110 each 2 or more from same company

The RCRA Hazardous Waste training will include the topics: Overview of RCRA, Definition of Hazardous Waste, Classifications of Hazardous Waste generators, Requirements of Hazardous Waste generators, Container Management, Universal Waste Enforcement, What to do if you are Inspected? and Site-specific Contingency Planning. Who should attend the training? Federal and State regulation require that individuals at facilities classified as Large Quantity Generators of hazardous waste (>1,000 kg/month) involved with the management and handling of hazardous waste (i.e. label drums, transport, etc.) must receive RCRA hazardous waste training on an annual basis



HAZWOPER

Dates: October 11, 2018*
Time: 8:30 am—4:30 pm
Location: TBD
Cost: \$240 single member or \$220 each 2 or more from same company

The training will consist of four hours of classroom sessions including presentations, question and answer and video presentations, as well as four hours of hands-on training. This training will include: Classroom: Overview of HAZWOPER regulations; Health and physical hazards associated with spill response; Toxicology; Risk Assessments (electrical, confined space, heat, noise, etc.); Fire protection; Hazard identification and communications; Personal protective equipment; Hazard control; and Monitoring and Instrumentation.

Hands-on Training: Dress out Level D, C and B personnel protection; Methods of decontamination; Donning/doffing of respirators and their limitations; One drum scenario (recognize labels, reference materials, spill control, PPE selection, plug patch repair and over pack of drum, label over pack); Decontamination and Critique of scenario training. ✪

Tariffs and International Trade

President Trump followed through on a threat to impose steep metal tariffs on U.S. allies Thursday, a long-awaited decision that analysts said moved the country closer to a trade war.

Commerce Secretary Wilbur Ross said that Canada, Mexico and the European Union would be subject to a 25% tariff on steel and a 10% tariff on aluminum beginning at midnight on Thursday. Brazil, Argentina and Australia agreed to limit steel exports to the U.S. to avoid tariffs, he said.

"The president's overwhelming objective is to reduce our trade deficit," Ross said.

European trade officials have previously threatened to respond to Trump's move with duties on U.S.-made motorcycles, orange juice and bourbon, among other things. Jean-Claude Juncker, president of the European Commission, reiterated that position Thursday, saying Europe would impose duties on "a number of imports from the U.S."

The Mexican economic ministry said it would move to place tariffs on U.S.-made pork, flat steel, apples, cheese and other products.

Trump announced the tariff and aluminum tariffs in early

March but offered temporary exemptions to the European Union, Canada, Mexico and a number of other allies. He extended those exemptions in late April, noting at the time it would be the "final" delay unless the countries agreed to other concessions. "We are awaiting their reaction," Ross said of the other countries. "We continue to remain quite willing, indeed eager, to continue discussions."

The Trump administration has relied on a 1962 law that allows countries to impose trade restrictions for national security purposes. The president has also justified the tariffs by pointing out "shuttered plants and mills" and the decades-long slide of manufacturing.

Several analysts said they are concerned the approach will have the opposite effect.

"The initial blows in the trade wars have finally landed," said Eswar S. Prasad, former head of the International Monetary Fund's China division and a professor at Cornell University. "It is now clear that Trump's threats about trade sanctions are more than just bluster and are to be taken seriously." Prasad said the hard line approach might net Trump some short-term wins, but said "it could eventually result in the U.S. playing a

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EHS Network Meeting for June: NYS Regulations Regarding Registration and Testing for Legionella

When: Friday, June 15th, 8:30 am – 10 am

Where: The Media Room at The Council of Industry office, The Desmond Campus of MSMC, Newburgh, NY

Cost: None for members

Presenter: Lawrence LePere PE, Project Manager – Hudson Valley, Walden Environmental Engineering

Registration: [Click here](#) or email abutler@councilofindustry.org



Join us for a presentation from Lawrence LePere PE, Project Manager – Hudson Valley, Walden Environmental Engineering on NYS Regulations Regarding Registration and Testing for Legionella. Legionella are bacteria that can become dangerous and disease-causing when they grow to a community of sufficient density – and they grow well in enclosed water storage tanks when it is warm (77-108 degrees F) and stagnant.

Legionella bacteria can then become a problem if the water they are in becomes aerosolized – either by evaporation or by physical misting (ie, coming through a shower head). So, sites with evaporative cooling systems can easily become a health issue if they are not properly cleaned and maintained. NY State has issued new regulations (in 2016) requiring registering and testing all cooling towers and evaporative cooling systems for air conditioning and industrial processes. All operators of such systems are required to conform to these regulations.

We encourage anyone who is an operator of a cooling system or industrial process which uses evaporation of water as a means to provide cooling to their A/C or process systems to attend. ✨

NY State has issued new regulations (in 2016) requiring registering and testing all cooling towers and evaporative cooling systems for air conditioning and industrial processes. All operators of such systems are required to conform to these regulations.

Consumer Price Index for April 2018

Wage Earners & Clerical	Apr-17	Apr-18	Mar-18	Point Increase	% Month	Increase Year
1967=100	710.22	728.61	725.20	2.97	0.4%	2.5%
82 - 84 =100	238.43	244.61	243.46	0.99	0.4%	2.5%
All Urban Consumers						
1967=100	732.49	750.52	747.55	3.41	0.5%	2.6%
82 - 84 =100	244.52	250.55	249.55	1.14	0.5%	2.6%

Hudson Valley Unemployment for April 2018 was 4.2%

COUNCIL EVENTS

Be Part of the Council of Industry Golf Outing Become a Sponsor or Register to Attend

When: **Monday, August 27, 2018,**
11:30 Lunch, 12:30 Start

Where: **The Powelton Club, Newburgh, NY**

Cost: **\$195 for a single golfer, \$695 per foursome**

To register or become a sponsor - [click here](#) or email abutler@councilofindustry.org

The Council of Industry will hold its Annual Golf Outing on Monday, August 28th at the Powelton Club in Newburgh. The Powelton is a beautiful course conveniently located just off of Route 9W in Newburgh, NY. Last year's event drew over 80 golfers from manufacturing firms throughout the Hudson Valley.

Registration and lunch will begin at 11:30 followed by a shotgun start at 12:30. Cocktails and a light dinner will follow at approximately 5:00 p.m.

The \$195 fee (\$695 per foursome) includes: lunch, golf, cart, cocktails, hors d'oeuvres, dinner, prizes and giveaways. Sponsorships are available.

Sponsors help make this event possible and one of the most enjoyable of the golfing season. Please support the Council of Industry and Hudson Valley manufacturing by becoming a sponsor.

--- Proper Golf Attire Required - Soft Spikes Only ---



Sponsorship Opportunities Available

Lunch Sponsor: \$2,500 (includes a foursome)

Cocktail Sponsor: Belfor Property Restoration - Thank you!

Hole In One: \$1250

Prize: \$400

Tee Sign: \$250

MEMBER BENEFITS

2018 Employer's Guide to New York State Labor Laws is Available

The Employer's Guide to New York State Labor Laws is a concise summary of labor laws applicable to employers in New York State. Updated on an annual basis by Nixon Peabody LLP attorneys, the Employer's Guide serves as a valuable resource for human resource professionals as well as department managers seeking a convenient reference on issues such as:

- NYS Paid Family Leave Benefits Law
- NYS Wage Theft Prevention Act
- Meal periods
- Termination notices
- and much more.
- Day of rest
- Minimum wage
- State disability and workers' compensation
- Posting requirements

The Employer's Guide is published by the Greater Rochester Chamber of Commerce (formerly Rochester Business Alliance) located in Rochester, New York, serving businesses for over 130 years.

Arrangements have been made for Council of Industry members to purchase the Employer's Guide at a special discounted rate. In addition, those who purchased a Guide in the past year can purchase just the update packet to bring your Guide current, instead of having to purchase a whole new Guide.

For more information or to order, 2018 Labor Law Guide brochure or contact Harold King by phone (845) 565-1355 or e-mail hking@councilofindustry.org. ❁



Dyson Foundation Awards \$500,000 to SUNY New Paltz to Expand Advanced Manufacturing Capabilities

From The Hudson Valley Economic Development Corporation

TECHNOLOGY

An award from the Dyson Foundation will allow the Hudson Valley Advanced Manufacturing Center (HVAMC) at SUNY New Paltz to purchase 3D metal printing, wax printing and continuous-build equipment.

The award has the potential to transform the manufacturing industry in the Hudson Valley, through a dramatic expansion of the HVAMC's ability to deliver high-value 3D printing for both prototypes and final-use parts to regional businesses.



The \$500,000 awarded to the SUNY New Paltz Foundation will enable the HVAMC to purchase three distinct technologies and expand staffing to help Hudson Valley manufacturers and other businesses take advantage of the Center's new capabilities.

These new additions will include an investment in a direct metal printer, produced by Desktop Metal, which fabricates metal parts and structures at a fraction of the production cost of previously available technology.

"We have heard from regional companies and entrepreneurs since we started that metal is necessary for many areas and applications," said HVAMC Director Dan Freedman. "Adding the Desktop Metal printing technology to the HVAMC will dramatically shorten the time and cost associated with designing new products, giving the Mid-Hudson region a resource that will be a competitive advantage for many local companies."

The funding will also allow the HVAMC to purchase a wax 3D printer that can print at extremely high resolution, to create products that can be integrated into traditional casting techniques. Like the direct metal printer, this will serve as an asset both to regional partners and to current New Paltz students learning and working in the Center.

Lastly, the Dyson Foundation award will enable the HVAMC to work with Stratasys to implement a "Continuous Build" printing system, which automates the process of removing a completed build from a printer and starting the next. This innovative system significantly reduces the amount of time that 3D printers sit idle, helping the Center better meet the rapidly growing regional demand for 3D-printing services.

The addition of these new technologies will arrive to the HVAMC just as it is preparing to relocate to a larger, modern space in the College's 19,000 square foot Engineering Innovation Hub when that building, currently under construction, is completed in 2019. ✨

These new additions will include an investment in a direct metal printer, produced by Desktop Metal, which fabricates metal parts and structures at a fraction of the production cost of previously available technology.

Central Hudson will match your Gift to the Advanced Manufacturing Center 4 : 1 up to \$200,000

You are invited to invest in the future of advanced manufacturing in the Hudson Valley. Central Hudson will award \$200,000 to the Hudson Valley Advanced Manufacturing Center at SUNY New Paltz, provided we match the first \$50,000 with contributions from the manufacturing community. This generous offer will enhance the 3D metal printing capabilities we are adding to the center, made possible by the \$500,000 award recently received from the Dyson Foundation.

Interested? Contact Harold King (hking@councilofindustry.org) or Dan Freedman (freedmad@newpaltz.edu)

MTEC and Fuzehub Partner to Take NYCEDC Organizations on Tour of Hudson Valley Resources

From MTEC, a Council of Industry Associate Member

Exciting new relationships were formed last year on manufacturing day. At an event held at the Brooklyn Army Terminal, Everton Henriques, representing MTEC and Fuzehub, had the pleasure of being introduced to individuals from the NYCEDC's Futureworks organization. Futureworks is key to helping the emerging and existing manufacturers of New York City adopt advanced technologies and increase local production. Futureworks also partners with Second Muse, who designed and runs their Futureworks Incubator and Futureworks Shops programs.

After getting to know one another, it was expressed that many of the entrepreneurs and manufacturers of the New York City area have a need for supply chain support. This particular kind of support is something that the MEP centers work hard to achieve for the companies they serve. MTEC, in partnership with Fuzehub, wanted to create an opportunity to expose Futureworks to the rich resources of the Hudson Valley who happen to be their neighbors. As an alternative to supply chain support from other states or offshore, there are opportunities available within New York State.

The three organizations worked together to plan a trip for representatives from Futureworks and Second Muse to tour the Hudson Valley. On Friday, March 24th, the group met with different business owners in the area to get a feel for what kind of support they have to offer.

Their first stop was EAW Electronic Systems, Inc., Vantage Manufacturing and Assembly, LLC (VMA), and Optimum Applied Systems, Inc (OAS) located in Poughkeepsie, NY. These three are



housed in one location creating powerful full-service assistance for manufacturers. Their services range from printed circuit board assembly to power sup-



ply assemblies and contract manufacturing requirements.

Marco Manufacturing was the next visit of the tour, where the Futureworks team got to see how circuit boards are made. Marco Manufacturing is a contract manufacturer who specializes in tailoring their processes to fit their customers' needs.

After getting to know the manufacturers of The Valley, the group went to see another growing sector that we are all very proud of, the breweries. Brewmation, located in Hopewell Junction, NY happened to be their next stop. Brewmation builds and supplies brewery equipment. They specialize in 100% electric systems and steam-fired systems in which customers can choose component parts or a complete turnkey system.

The final stop was Andean Brewing Company, Inc. located in Blauvelt New York. Andean brewing is the company behind Kuka beer. The brewery's beer is brewed with maca root, which is grown in the Andes Mountains and is said to be an aphrodisiac. Aside from their beers brewed with a twist, the brewery has a 2,000 barrel per year capacity and does a good amount of contract brewing. They are a great resource for growing brewers who do not have space or economic means to keep up with their demand. The beer industry is exploding, especially in New York City where breweries are popping up left and right. The resources we have in the Hudson Valley could be vital to their supply chain and business success.

Before manufacturing day last year, the individuals at Futureworks had no idea they had so many innovative and high-tech resources within their grasp. As the only center in the MEP system providing engineering consulting services, MTEC was able to expose the Futureworks team to our design assistance as well as the many manufacturers we work with in the area. Since their tour of the region, there have already been new inquiries for supply chain support activities. ✨

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Manufacturers Are Boosting Hiring, Wages and Investment -New Survey of Manufacturing CEOs Shows Tax Reform Fueling Growth in Sector

By Michael Short, National Association of Manufacturers

A new survey from the National Association of Manufacturers (NAM) shows that manufacturers are keeping their promise after passage of the historic tax reform legislation by boosting wages, hiring and investment. The survey, to be released today by Emerson Chairman and CEO and NAM Board Chair David Farr



A recent NAM member survey shows 86% of manufacturers reporting they already plan to increase investments thanks to tax reform.

93% of manufacturers report a positive outlook for their companies and the economy in the latest NAM Manufacturers' Outlook Survey — a near-record high level of optimism, with tax reform cited as a major reason for it.

during a House Ways and Means Committee hearing, shows 72 percent of manufacturers are increasing employee wages or benefits, 77 percent are hiring more workers and 86 percent are investing in new equipment and facilities. Last month, the NAM's Manufacturers' Outlook Survey found optimism among manufacturers registered the second-highest level ever recorded (93.5 percent) in the 20-year history of the survey.

“Almost exactly one year ago, I appeared before Congress to make the case for tax reform that would make America fiercely competitive. Congress and the president kept their promise and delivered. Now, it's our time to keep our promises and deliver—

and we are,” said Farr. “Manufacturing in America is now rising to new heights, thanks to tax reform, and as a result, manufacturers of all sizes are already investing more, growing more, hiring more and paying more. They are already improving lives and livelihoods. And, as the survey results I'm releasing today show, we manufacturers are just getting started.”



A recent NAM member survey shows 77% of manufacturers reporting they already plan to increase hiring thanks to tax reform.

At 10:00 a.m. EDT this morning, Farr will review the survey results during his testimony at a House Ways and Means Committee hearing focused on the impact of tax reform on the U.S. economy, job creators and workers.

72% of manufacturers report that they plan to increase wages or benefits for their workers.

Manufacturers were a leading advocate for the historic tax cut legislation signed into law by President Trump, saying they would hire more, invest more and compensate their workers more if the legislation was passed. In the spirit of that commitment, the NAM recently launched the “Keeping Our Promise” campaign—a new series of original stories from manufacturers about how they are utilizing the new tax law to benefit their businesses and workers. You can learn more about the survey and the “Keeping Our Promise” campaign here. ❁

Tax reform is enabling manufacturers to invest more in U.S. manufacturing, equipment and facilities – which also helps create good jobs.

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An Epic Decision for Employers on Employment Class Action Waivers

By Michael D. Billok, Bond, Schoeneck & King PLLC, a Council of Industry Associate Member

The Supreme Court majority found that arbitration agreements are enforceable as the Federal Arbitration Act intended

As the end of the Supreme Court term in June approaches, Court-watchers watch their Twitter and news feeds on Mondays and Thursdays with bated breath. And this past Monday, the news did not disappoint. In a close 5-4 decision in [Epic Systems Corp. v. Lewis](#), the Court ruled that the Federal Arbitration Act unequivocally provides parties the ability to enter into arbitration agreements requiring individual arbitration proceedings, such that employees waive their ability to bring or join a class action. Likewise, the Court rejected the employees' argument that Section 7 of the National Labor Relations Act prohibits employees from waiving such class action rights.



So, what does this mean for employers? Obviously, many employers are thrilled that they are able to prevent the spectre of a class action by requiring employees to enter into agreements for individual arbitration proceedings as a condition of employment. But employers should consider two things before doing so.

First, are you prepared to conduct multiple individual arbitration hearings? Class actions were created as a device to allow plaintiffs to band together to bring claims as a group, when a single plaintiff had little or no incentive to bring a claim individually. A plaintiff with a \$100 claim probably won't bring suit. But, if an employer's arbitration agreement with an employee requiring individual arbitration provides that the employer will pay the expense of an arbitrator, an employee with a minor claim has nothing to lose by seeking arbitration -- and hundreds or thousands of individual arbitration proceedings can drive up costs just as easily as potential class action liability.

Second, if you do wish to have employees waive class claims in favor of individual arbitration proceedings, make sure the arbitration agreement actually contains such a provision. It is possible for an arbitrator to handle class claims -- the rules of the American Arbitration Association provide for it, for example -- so it is not sufficient simply to state that employees agree to arbitration; the agreement would also need to state that arbitration proceedings would be on an individual basis, with employees waiving class claims. Of course, an employer may decide that a class-wide arbitration is preferable to multiple individual arbitration hearings, and draft the agreement accordingly.

Bottom line, the Court majority found that arbitration agreements are enforceable as the Federal Arbitration Act intended -- a result that turned out to be quite epic for employers.

If you have any questions about this Information Memo, please contact [Michael D. Billok](#), any of the [attorneys](#) in our [Labor and Employment Law Practice](#), or the attorney in the firm with whom you are regularly in contact. ✨



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May 15th Tornado Closes Council Office for 2 Weeks – Forces Postponement Of Champions Breakfast

By Harold King, Executive Vice President, Council of Industry

On Tuesday May 15th the tornado that passed through Newburgh touched down, according to the National Weather Service, on “Albany Post Road, just south of Bennett Road.” That is precisely where the Desmond campus, our office property is located. Fortunately, our staff was uninjured, and there was no serious



damage to the building. Alison Butler had just left for an appointment and was fortunately just ahead of the storm. Johnnieanne Hansen and Harold King along with 2 Mount St. Mary College employees (friends and co-workers for all intents and purposes) were in the building when the storm hit, but had enough warning to move to a safe location. Tragically, however, a 58 year old woman leaving her painting class at the Desmond was killed in the parking lot when a large tree fell on her car.

Because there was so much damage to the property and the neighborhood The office was closed until May 29th. We were able to work from our homes and keep all our appointments. When it became clear the building would not reopen for several weeks the college



also provided us temporary space on the main campus for a few days. Kudos to the small army of Central Hudson employees who worked tirelessly to restore power replacing the 5 poles that had snapped on Albany Post Road.

The Nearby Powelton Club was to play host to the Champions Breakfast on May 18th. They too suffered severe damage and were without electricity until the afternoon of the May 18th and we therefore had to postpone the breakfast until June 1.

For those unfamiliar with the Desmond Campus, it is a beautiful 23 acre Hudson River estate owned by Mount St. Mary College. The College holds non-credit adult education programs in the building and on any given day 30 – 60 people attend painting, computer, history,

film, philosophy and science classes – among others. The grounds are also home to an arboretum that was particularly damaged by the tornado. As many as 80 old, rare trees were damaged or destroyed.

We are devastated by the loss of a life and our sincere condolences go out to her family and friends. We are also saddened by the damage that occurred to this beautiful property we have called home since 1999. ❁

Kudos to the small army of Central Hudson employees who worked tirelessly to restore power replacing the 5 poles that had snapped on Albany Post Road.



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The CI Calendar of Training & Events


Date	Class/Event
June 5-7	LEAN 6 Sigma Yellowbelt at RCC - 8:30 am - 4:30 pm at Rockland Community College, Suffern, NY. Instructor: Vinnie Buonomo and Dr. Don Baker from RIT. Cost: \$400 per person, *Groups with a minimum of 3 people from a com-
June 7	Positive Motivation & Discipline @ RCC - 9:00 am—4:30 p.m. at Rockland Community College, Haverstraw, NY. Cost: \$200 single Council members, \$175 each for two or more from the same company, \$375 non-members
August 27	Council of Industry Golf Outing - 11:30 Lunch, 12:30 Shotgun start at The Powelton Club, Newburgh, NY. Cost: \$195 per person, \$695 per foursome.
Sept 13	DOT Hazardous Materials Refresher Training - 8:30 - 12:30 at TBD. Instructor: HRP Associates. Cost: \$120 per person or \$110 each for 2 or more form the same company.
Sept 14	HR Network Meeting: NYS Sexual Harassment Update - 8:30 - 10 am. Location TBA. No cost for memembrs to attend. Register by email to abutler@councilofindustry.org.
Sept 27	RCRA Hazardous Waste Refresher Training - 8:30 - 12:30 at TBD. Instructor: HRP Associates. Cost: \$120 per person or \$110 each for 2 or more form the same company. To register or for more info email training@councilofindustry.org or call (845) 565-1355.
Oct. 11	HAZWOPER Refresher Training - 8:30 - 4:30 at TBD. Instructor: HRP Associates. Cost: \$240 per person or \$220 each for 2 or more form the same company. To register or for more info email training@councilofindustry.org or call (845) 565-1355.

To register for these and other Council of Industry classes and events go to our website www.councilofindustry.org and select the calendar page. All entries are links to more information and registration forms. You may also e-mail us at training@councilofindustry.org or call (845) 565-1355 for questions or more information.

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Continued from front page
Manufacturing Champions

engineering graduates, many of whom have gone to work for local manufacturing companies. Recently, the school added a Mechanical Engineering degree that will have a dramatic positive impact on the region.

The awards were presented at a breakfast ceremony on June 1st, at The Powelton Club in Newburgh. The event drew a crowd of 180 manufacturers and their associates. As part of their ongoing economic development efforts and support of the Advanced Manufacturing Center at SUNY New Paltz – Central Hudson announced at the breakfast that it will donate 4 dollars for every 1 donated to the Center to a total of \$200,000. Central Hudson is the 2011 winner of the Council of Industry's Manufacturing Champion award. ❁

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Tariffs

diminished" role in global trade.

The U.S. imported 34.6 million metric tons of steel last year, a 15% increase from 2016, according to the U.S. Department of Commerce. Canada was the top source of U.S. imported steel, accounting for 77%, according to the International Trade Administration. Mexican steel accounts for about 9% of U.S. imports. The majority of that metal is used in construction, auto manufacturing and appliances.

The tariffs, as well as export controls agreed to by Brazil and others, will raise the price of steel and aluminum in the U.S., making domestic producers more competitive while adding to the price buyers of the metals must pay. Ann Wilson with the Motor & Equipment Manufacturers Association said its members are already paying tariffs on many of the components they import to make auto parts. Imposing additional barriers on the metals used to make those parts, she said, amounts to a "double tariff. There is little doubt that the uncertainty and added costs the administration is creating will put U.S. investments and jobs at risk," Wilson said.

Many observers believe the announcement Thursday is the latest effort to prod stalled negotiations over rewriting NAFTA, which Trump repeatedly promised to do during his campaign for president. "This really is an attempt to strengthen the negotiating power of the U.S. when it comes to renegotiating NAFTA," said Ned Hill, who teaches economic development at Ohio State University. "This is just very public, bare-knuckle negotiating." ❁



Council of Industry

The Manufacturers Association of the Hudson Valley

**6 Albany Post Road
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*Visit us online for
more information
about the Council of
Industry and Hudson
Valley Manufacturing.*



**Manufacturing is Vital.
The Council of Industry is
Vital to Manufacturing.**