

# Member Profile

**Member Profile:** Hudson Baylor Corporation

**Year founded:** 1983

**Location:** Newburgh, NY

**Products:** Providing recycling solutions to both industry and municipalities. Services currently include bottle law recycling, fiber recycling, municipal commingled and single stream recycling. Services also include confidential document destruction.

**Website:** [www.hudsonbaylor.com](http://www.hudsonbaylor.com)

There is much talk about “green companies” lately, and with Earth Day coming up there is sure to be even more discussion of the pros and cons of the effects manufacturing has on our environment. One company that is doing more than its share to reduce, recycle and reuse is Hudson Baylor Corporation. Conceived with the passage of the 1983 Bottle Law, Hudson Baylor has taken recycling from a cost of doing business and turned it into a successful industry in its own right.

Back in 1983 New York State passed its Bottle law requiring a deposit on soft drink and beer bottles and cans which could be recouped when the empty container was returned. People thought this would be a great way to help clean up our environment except for one problem; who would collect and reformulate these bottles and cans? Scott Tenney saw this as an opportunity and founded Hudson Baylor Corporation to fulfill this need. They were able to collect the returned containers, process them and sell the resulting commodities to be made into new products. Pepsi of the Hudson Valley was Hudson Baylor Corporation's first customer after the bottle law came into effect.

In the years since, Hudson Baylor has expanded with the increase in popularity of the bottle law and the growth of mandatory curbside recycling. The company has also responded to the demand to add commodities as the expense of maintaining landfills continues to increase. Hudson Baylor not only handles plastic, glass and aluminum, but also processes all forms of fiber, including newspapers, OCC,



and high grades of paper. At their Materials Recovery Facility, the collected recyclables are converted into a salable commodity. Hudson Baylor provides

commingled recycling services and has a long standing agreement with Orange County, NY for processing the county's recyclables. They have also started a new company, HB Data Security, to provide confidential document destruction services.

HB Data Security is a secure document destruction company with state of the art mobile shredder trucks that come to a customer and shred on site. Alternatively customers can bring materials to the secure document destruction room at Hudson Baylor's Newburgh, NY plant. This process is usually used for copyrighted, royalty based or other sensitive materials and HB Data Security offers a consistent chain of custody and a tightly controlled, documented process of destruction of the materials. After shredding beyond practical recognition, the paper is sent to pulping mills for recycling; plastics are delivered to a recycling facility or incinerated on the premises and at the conclusion of the process, a certificate of destruction is provided.

Hudson Baylor feels that its success comes from their dedication to service. They endeavor to be flexible in meeting customer's needs and in providing cost competitive, reliable and quality oriented solutions. They also try to adjust and respond to the ups and downs of the commodity market and the economy as well as staying up to date on industry

improvements that can enable the company to improve production at lower costs. This includes adding the latest technology such as optical sorting machines or mobile shred trucks.

The purpose of recycling is to reduce the volume of what is thrown into landfills, and the key to successful recycling operation is to generate marketable commodities. One Hundred Percent of the recyclable materials Hudson Baylor Corp collects are sold to manufacturers to be made into new products. Everyone can benefit from success like that.



An HB Data mobile shredding truck in action.