

## Member Profile

**Member Profile:** DUNMORE Corporation.

**Year founded:** 1970

**Location:** Brewster, NY

**Number of employees:** 47

**Principle product:** Coated, laminated and metallized films used for printing media and imaging, security labels, surfacing and specialty applications.

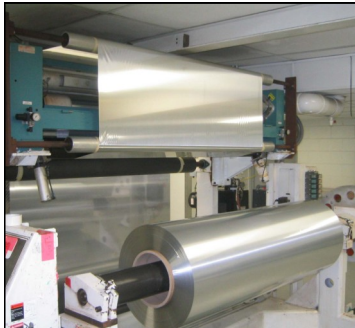
**Website:** [www.dunmore.com](http://www.dunmore.com)

Dunmore Corporation is a Hudson Valley manufacturer that produces a very specialized, niche item: coated, laminated and metallized film, but the uses for this item are incredibly broad. All it takes is a trip to Dunmore's website to realize this film is everywhere. The coated film can be applied to the appliances in your kitchen, to parts in your car, the clothing you wear, the packaging on the food you buy and many more items that utilize this technology. There wasn't always such a wide spectrum of products using this special film. Through the years, this company and its products have developed and diversified in many ways.

When Dunmore Corporation was founded in 1970 by

Michael Sullivan, the company produced coatings and metallizing film for use in garlands, pompoms labels and other ornamental items. Over the years though, the company has evolved into the development of specialized film applications used in aerospace and aircraft applications, insulation, decorative laminate films for appliances and films used in durable labels and medical packaging. Most recently, Dunmore has developed products for use in the fields of solar and other renewable energies.

As Dunmore Corp. has expanded, from one site, to three ISO -9001:2000 certified facilities, they still remain a closely held private company headquartered in



A laminating machine at work in one of Dunmore Corporation's manufacturing facilities.

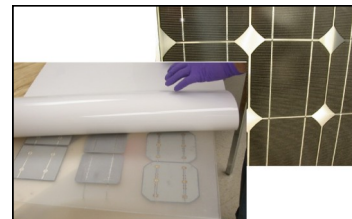


Bristol, Pa. In addition to the plants in Brewster NY, and Bristol PA, there is also a plant in Freiberg, Germany, making Dunmore a global manufacturer with multiple capabilities at each site.

The manufacturing process Dunmore uses sounds deceptively simple. Typically Dunmore acquires polyester, vinyl, polyethylene or some other type of film which is then metalized, coated or laminated to meet a specific performance requirement. This process is called "converting" in the industry. The films are then sold to different manufacturers who will use them in a wide range of applications such as reflective insulation in homebuilding, decorative laminations for home décor and appliances and transfer foils to give a metallic look to fashion accessories.

Dunmore does more than just manufacture films, are also problem solvers. In fact it is their product quality, combined with their integrity and track record of success with hard to solve product solutions that makes them stand out from their competitors. Dunmore Corporation is proud of their high rate of repeat customers over their thirty eight year history.

As mentioned above, Dunmore's latest products are for solar energy, printable films and insulation and they are receiving global recognition for these. As Dunmore looks to the future they have plans to expand



Dunmore's photovoltaic backsheet for solar panels.

their export business into other parts of the world and make their products and capabilities known to all prospective buyers that may need them. In fact Dunmore's tagline is "Making films function around the globe and beyond."